



STATE OF DELAWARE
EXECUTIVE DEPARTMENT
OFFICE OF MANAGEMENT AND BUDGET

June 8, 2011

TO: ALL STATE AGENCIES, SCHOOL DISTRICTS, MUNICIPALITIES, VOLUNTEER
FIRE COMPANIES AND POLITICAL SUBDIVISIONS

FROM: WILLIAM W. PICKRUM
DEPUTY DIRECTOR, GOVERNMENT SUPPORT SERVICES
302-255-9257

SUBJECT: **AWARD NOTICE – Addendum # 3, effective January 8, 2013**
CONTRACT NO. MMCAP
MINNESOTA MULTISTATE CONTRACTING ALLIANCE FOR PHARMACY

TABLE OF CONTENTS
OF
KEY CONTRACT INFORMATION

1. CONTRACT USE:	2
2. CONTRACT PERIOD:	2
3. VENDORS:	2
4. ROBINSON-PATMAN ACT:	5
5. DELIVERY AND PICKUP:	6
6. PRICING:	6
ADDITIONAL TERMS AND CONDITIONS	6



GOVERNMENT SUPPORT SERVICES – CONTRACTING
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PHONE: (302) 857-4550 – FAX: (302) 739-3779 – GSS.OMB.DELAWARE.GOV

KEY CONTRACT INFORMATION

1. CONTRACT USE:

[\(Return to Table of Contents\)](#)

The Minnesota Multistate Contracting Alliance for Pharmacy (MMCAP), created in 1985, is a free, voluntary group purchasing organization operated and managed by the State of Minnesota's Department of Administration for government healthcare facilities.

MMCAP's primary function is to provide a full range of pharmaceuticals to its participating facilities. However it also has contracts, for vials and containers, medical supplies, drug testing, returned goods processing, influenza vaccine, and dental supplies.

Complete and execute the MMCAP Membership and Agreement Forms provided by Sylvia Adams, Delaware Department of Health & Social Services, (302) 255-9297, sylvia.adams@state.de.us, to participate.

2. CONTRACT PERIOD:

[\(Return to Table of Contents\)](#)

MMCAP has contracts available for the following services:

Containers and Vials

Drug Testing

Influenza Vaccine

Pharmaceuticals

Invoice Auditing Services

Emergency Preparedness Program

Distributors

Medical Supplies

Dental Supplies

Returned Goods Processing

Vaccines

These contracts have various expiration dates.

3. VENDORS:

[\(Return to Table of Contents\)](#)

Current Vendors by Good or Service Provided:

Contract # MMCAPV01 FSF Vendor ID: 0000022335 Abbott Laboratories, Inc. Pharmaceutical Products Division 100 Abbott Park Road Abbott Park, IL 60064-3500 Phone: 847-937-6100 Contact: Debra DeYoung Phone: 847-937-6100 Website www.abbott.com Good or Service Provided: Pharmaceuticals	Contract # MMCAPV01 FSF Vendor ID: 0000022335 Abbott Nutrition 100 Abbot Park Road Abbot Park, IL 60064-3502 Contact: Barbara DeMarco Phone: 302-388-9692 Website www.abbottnutrition.com Good or Service Provided: Nutritionals & Pharmaceuticals
Contract # MMCAPV03 FSF Vendor ID: 0000022187 Ansell Healthcare Products, LLC	Contract # MMCAPV04 FSF Vendor ID: 0000016977 Applied Nutrition Corp

<p>Dept CH 17373 Palatine, IL 60055-7373 Contact: Harry Bontrager Phone: 800-708-1733, Ext. 781 Fax: 330-833-5991 Website: www.ansellhealthcare.com</p> <p>Good or Service Provided: Pharmaceuticals & Condoms</p>	<p>10 Saddle Road Cedar Knolls, NJ 07927-1901 Contact: Account Executive Phone: 800-605-0410 or 973-734-0023 Fax: 973-734-0029 Email: nutrition@medicalfood.com Website: www.medicalfood.com</p> <p>Good or Service Provided: Nutritionals & Pharmaceuticals</p>
<p>Contract # MMCAPV05 FSF Vendor ID: 0000018835 Astrazeneca Pharmaceuticals LP 587 Old Baltimore Pike Newark, DE 19711-1307 Contact: Stephanie Westcott Phone: 302-286-3240 Fax: 302-286-3286 Email: stephanie.westcott@astrazeneca.com Website: www.astrazeneca-us.com</p> <p>Good or Service Provided: Pharmaceuticals</p>	<p>Contract # MMCAPV06 FSF Vendor ID: 0000034829 Blu Pharmaceuticals, LLC 301 Robey St. Franklin, KY 42134-1032 Contact: Sahron Bigay-Luster Phone: 270-586-6386 Fax: 270-586-6389 Email: sbigay@blurx.us Website: www.blurx.us</p> <p>Good or Service Provided: Pharmaceuticals</p>
<p>Contract # MMCAPV07 FSF Vendor ID: 0000033902 Cardinal Health 21377 Network Place Chicago, IL 60673-1273 Contact: Linda Niemi Phone: 847-887-6478 or 866-641-1199 Fax: 866-551-0530 Email: government-pharma@cardinalhealth.com Website: www.cardinal.com</p> <p>Good or Service Provided: Distributor & Medical Supplies</p>	<p>Contract # MMCAPV09 FSF Vendor ID: 0000022951 Dental Health Products, Inc. P. O. Box 176 New Franken, WI 54299-0176 Contact: Kelly Jorgensen Phone: 800-626-2163, Ext 1344 Fax: 920-866-7006 Email: kjorgensen@dhpi.net Website: www.dhpi.net</p> <p>Good or Service Provided: Dental Supplies</p>
<p>Contract # MMCAPV10 FSF Vendor ID: 0000002215 Henry Schein 135 Duryea Rd Melville, NY 11747-3834 Contact: Danielle Lichte Phone: 631-843-8742 Email: danielle.lichte@henryschein.com Website: www.henryschein.com</p> <p>Good or Service Provided: Influenza Vaccines</p>	<p>Contract # MMCAPV11 FSF Vendor ID: 0000006056 Hospira Worldwide, Inc. 75 Remittance Drive Suite 6136 Chicago, IL 60675-6136 Contact: Catrice Edmond Phone: 224-212-3365 Fax: 224-212-3415 Website: www.hospira.com</p> <p>Good or Service Provided: Pharmaceuticals</p>
<p>Contract # MMCAPV12 FSF Vendor ID: 0000023605</p>	<p>Contract # MMCAPV13 FSF Vendor ID: 0000023147</p>

<p>Mallinckrodt, Inc. 675 McDonnell Blvd Hazelwood, MO 63042-2301 Contact: Mark Osterman Phone: 800-346-7197, Ext 3912 or 314-654-2000 Fax: 800-748-9740 Website: www.covidien.com</p> <p>Good or Service Provided: Pharmaceuticals</p>	<p>McKesson 8121 10th Avenue Golden Valley, MN 55427-4401 Contact: Catherine Glad Phone: 800-328-8111, Ext. 56923 Fax: 800-247-3095 Email: catherine.glad@mckesson.com Website: www.mckesson.com</p> <p>Good or Service Provided: Medical Supplies & Pharmaceuticals</p>
<p>Contract # MMCAPV23 FSF Vendor ID: 0000022105 Medline Industries, Inc. One Medline Place Mundelein, IL 60060-4485 Contact: Michael O'Ryan Phone: 847-643-4759 Email: michael.oryan@medline.com Website: www.medline.com</p> <p>Good or Service Provided: Medical Supplies</p>	<p>Contract # MMCAPV14 FSF Vendor ID: 0000009392 Merck Sharp & Dohme Corp. Merck & Co. P. O. Box 823061 Philadelphia, PA 19182-3061 Contact: Bonnie Bergin or Bill Taylor Phone: 215-652-7621 or 215-652-6160 Fax: 215-616-5664 or 215-652-8538 Website: www.merck.com</p> <p>Good or Service Provided: Pharmaceuticals</p>
<p>Contract # MMCAPV15 FSF Vendor ID: 0000029607 Meridian Medical Technologies P. O. Box 409726 Atlanta, GA 30384-9726 Contact: Cristina D'Erasmo Phone: 443-259-7872 Fax: 443-259-7873 Website: www.meridianmeds.com</p> <p>Good or Service Provided: Pharmaceuticals</p>	<p>Contract # MMCAPV24 FSF Vendor ID: 0000035272 Novartis Vaccines 350 Massachusetts Avenue Cambridge, MA 02139-4270 Phone: 877-683-4732 Website: www.novartisvaccines.com</p> <p>Good or Service Provided: Pharmaceuticals</p>
<p>Contract # MMCAPV25 FSF Vendor ID: 0000002654 Pfizer U.S. 235 East 42nd Street New York, NY 10017-5703 Phone: 800-879-3477 Website: www.pfizer.com</p> <p>Good or Service Provided: Pharmaceuticals</p>	<p>Contract # MMCAPV16 FSF Vendor ID: 0000021499 Phamatech, Inc. 10151 Barnes Canyon Rd. San Diego, CA 92121-2725 Contact: John Toma Phone: 888-635-5840, Ext. 248 Fax: 858-635-5843 Website: www.phamatech.com</p> <p>Good or Service Provided: Drug Testing Kits</p>
<p>Contract # MMCAPV18 FSF Vendor ID: 0000021108 Proctor & Gamble Distributing</p>	<p>Contract # MMCAPV19 FSF Vendor ID: 0000002652 Roche Diagnostics Corporation</p>

<p>24808 Network Place Chicago, IL 30373-1248 Contact: N/A Phone: N/A Website: www.pg.com</p> <p>Good or Service Provided: Pharmaceuticals</p>	<p>9115 Hague Rd Indianapolis, IN 46250-0457 Contact: Scott D. Wilson Phone: 317-521-7926 Fax: 317-521-6008 Email: scott.wilson@roche.com Website: www.roch-diagnostics.us</p> <p>Good or Service Provided: Pharmaceuticals</p>
<p>Contract # MMCAPV20 FSF Vendor ID: 0000035631 Sanofi Pasteur, Inc. 12458 Collections Center Dr. Chicago, IL 60693-0124 Contact: Jill Bingham or Janet Voorhees Phone: 570-957-3486 or 800-822-2463 Fax: 570-957-3272 Email: jill.bingham@sanofipasteur.com Website: www.vaccineshoppe.com</p> <p>Good or Service Provided: Pharmaceuticals & Vaccines</p>	<p>Contract # MMCAPV21 FSF Vendor ID: 0000002637 SSL Americas, Inc. Durex Consumer Products Division P. O. Box 2337 Anderson, SC 29622-2337 Contact: Rosaura Portillo Phone: 770-582-2115 Fax: 770-582-2233 Email: rosaura.portillo@ssl-americas.com Website: www.durex.com</p> <p>Good or Service Provided: Pharmaceuticals</p>
<p>Contract # MMCAPV22 FSF Vendor ID: 0000012583 Teva Pharmaceuticals USA, Inc. P. O. Box 828106 Philadelphia, PA 19182-8106 Contact: Robert Varasano or Laura E'Elia Phone: 201-930-3456 or 215-591-8509 Fax: 215-591-8986 or 215-591-8600 Email: robert.varasano@tevapharm.com Website: www.tevausea.com</p> <p>Good or Service Provided: Pharmaceuticals</p>	

4. ROBINSON-PATMAN ACT:

[\(Return to Table of Contents\)](#)

The Robinson-Patman Act (15 U.S.C. 13 (a)-(f)) specifically makes it unlawful for one engaged in commerce to discriminate in price between different purchasers of like commodities where "the effect ... may be substantially to lessen competition." Over the 60 plus years since this law was originally enacted, this language has been interpreted by courts as preventing governmental entities (except the federal government) from using their "purchasing power" to lessen competition -- especially in the area of pharmaceuticals. *In the case of MMCAP contracts, the burden is on the member facility to ensure it is not in violation of Robinson-Patman.*

Any MMCAP manufacturer can refuse to provide products to any MMCAP facility in circumstances where the manufacturer believes there is a violation of Robinson-Patman, *Portland*, or *Jefferson*.

MMCAP's position is that if a manufacturer refuses to provide products to an MMCAP facility, it is the member facility and the member state that must establish that they are not in violation. Facilities are also expected to provide assurances of compliance with Robinson-Patman upon request.

5. DELIVERY AND PICKUP:

[\(Return to Table of Contents\)](#)

All items acquired under MMCAP Contracts must be purchased for consumption in traditional governmental functions and not for the purpose of competing against private enterprise.

6. PRICING:

[\(Return to Table of Contents\)](#)

Prices will remain firm for the term of the contract year.

ADDITIONAL TERMS AND CONDITIONS

[\(Return to Table of Contents\)](#)

7. BILLING:

The successful vendor is required to **"Bill as Shipped" to the respective ordering agency(s).** Ordering agencies shall provide at a minimum the contract number, ship to and bill to address, contract name and phone number.

8. PAYMENT:

The agencies or school districts involved will authorize and process for payment each invoice within thirty (30) days after the date of receipt. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

9. ORDERING PROCEDURE:

Each agency is responsible for placing their orders and may be accomplished by written purchase order, telephone, fax or computer on-line systems. The contractor or vendor must accept full payment by procurement (credit) card and/or conventional check and/or other electronic means at the State's option, without imposing any additional fees, costs or conditions.

10. HOLD HARMLESS:

The contractor agrees that it shall indemnify and hold the State of Delaware and all its agencies harmless from and against any and all claims for injury, loss of life, or damage to or loss of use of property caused or alleged to be caused, by acts or omissions of the contractor, its employees, and invitees on or about the premises and which arise out of the contractor's performance, or failure to perform as specified in the Agreement.

11. NON-PERFORMANCE:

In the event the contractor does not fulfill its obligations under the terms and conditions of this contract, the ordering agency may purchase equivalent product on the open market. Any difference in cost between the contract prices herein and the price of open market product shall be the responsibility of the contractor. Under no circumstances shall monies be due the contractor in the event open market products can be obtained below contract cost. Any monies charged to the contractor may be deducted from an open invoice.

12. FORCE MAJEURE:

Neither the contractor nor the ordering agency shall be held liable for non-performance under the terms and conditions of this contract due, but not limited to, government restriction, strike, flood, fire, or unforeseen catastrophe beyond either party's control. Each party shall notify the other in writing of any situation that may prevent performance under the terms and conditions of this contract.

13. AGENCY'S RESPONSIBILITIES:

The Agency shall:

- a. Examine and review in detail all letters, reports, drawings and other documents presented by the Contractor to the Agency and render to the Contractor in writing, findings and decisions pertaining thereto within a reasonable time so as not to delay the services of Contractor.
- b. Give prompt written notice to the Contractor whenever the Agency observes or otherwise becomes aware of any development that affects the scope or timing of the Contractor's services.
- c. When an ordering agency first experiences a relatively minor problem or difficulty with a vendor, the agency will contact the vendor directly and attempt to informally resolve the problem. This includes failure to perform by the date specified and any unacceptable difference(s) between the purchase order and the merchandise received. Ordering agencies should stress to vendors that they should expedite correction of the differences because failure to reply may result in an unfavorable rating in the execution of the awarded contract.
- d. The state has several remedies available to resolve non-performance issues with the contractor. The Agency should refer to the Contract Terms and Conditions to view these remedies. When a default occurs, the Agency should first review the contract to confirm that the issue is a part of the contract. If the issue is not covered by the contract, the state cannot expect the contractor to perform outside the agreement. If the issue is a part of the contract, the Agency or GSS - Contracting must then contact the contractor, discuss the reasons surrounding the default and establish a date when the contractor will resolve the non-performance issue.
- e. If there is a performance deficiency, a Corrective Action Report (CAR) may be used. Complete this form to report concerns with vendors or commodities. Be sure to furnish as much detail as possible. <http://gss.omb.delaware.gov/divisionwide/forms.shtml>.

14. ELECTRONIC CATALOG:

Member Facilities using the MMCAP Pharmaceutical Program have free access to an Internet-based Catalog, which provides an up-to-date listing of every pharmaceutical product on contract. Included in the

product listing are the generic and trade name, source, price, AHFS classification, as well as other useful information.

MMCAP also maintains a comprehensive list of pharmaceutical products on backorder along with the status of the product (e.g., long or short term backorder, product short dating, discontinued product lists).

15. MEMBER FACILITY:

Eligible facilities within Delaware may participate in MMCAP.

To become a member, a facility must:

- Complete and execute the MMCAP Membership and Agreement forms and submit it to the state's MMCAP Purchasing Contact, Sylvia Adams, DE Health & Social Services, (302) 255-9297, sylvia.adams@state.de.us.
- Comply with all laws, rules and regulations governing government purchasing of pharmaceuticals and related products, including operating within the boundaries established by Robinson-Patman (15 U.S.C. 13 (a)), *Abbott Labs v. Portland Retail Druggists* (425 U.S. 1(1976)) and *Jefferson County Pharmaceutical Association, Inc. v. Abbott Labs* (460 U.S. 150 (1983)); and
- Use the MMCAP-contracted distributor selected by Delaware.